## **RELATIVE ALIGNMENT WITH NEEDS & OBJECTIVES**

STAY IN PLAN **NEUTRAL ROLLOVER TO IRA** Moderate Low Low CONSIDERATIONS IMPORTANCE TO CLIENT BEST ALIGNMENT WITH NEEDS & OBJECTIVES DEGREE OF DIFFERENCE WEIGHTED ALIGNMENT **ALL-IN FEES AND** LOW MED Plan LOW MED HIGH HIGH **EXPENSES** Moderate Both plans and IRAs typically have investment expenses and plan or account-related fees. Confirm the level of importance to the Retirement Investor and help evaluate by adding all expenses charged to the plan or IRA account and comparing the two. **AVAILABLE SERVICES IRA** MED HIGH LOW HIGH LOW MED Strong Some plans may offer a wide range of services such as managed accounts, participant investment advice and one-on-one education sessions, while other plans may offer more limited services. Confirm the level of importance to the Retirement Investor and help compare the level of available services in the plan with the IRA to assess which one best aligns with their needs. **AVAILABLE** LOW MED HIGH Plan LOW MED HIGH **INVESTMENTS** Low Some plans may offer limited choices, while others provide a broad range of investments, including both active and passive strategies, or even brokerage account windows providing participants wider latitude in choosing investments. Confirm the level of importance to the Retirement Investor and help them compare the investments available in the plan to what is available in an IRA to assess which one best aligns with their **GUARANTEED INCOME** AND/OR INTEREST MED HIGH IRΔ LOW MED LOW HIGH N/A Strong RATÉS Access to guaranteed income and/or interest rate guarantees may be valuable to help manage income and/or investment risk. Confirm the level of importance to the Retirement Investor and help them compare the options available in the plan to what is available in an IRA to assess which one best aligns with their needs. TAX CONSIDERATIONS MED HIGH **IRA** HIGH LOW MED Moderate Important tax considerations when evaluating whether to roll over a plan account to an IRA, may include, but are not limited to, application of Required Minimum Distributions (RMDs), application of the additional 10% tax, Roth tax treatment, employer stock taxation, beneficiary implications and more. Confirm the level of importance to the Retirement Investor and help evaluate whether staying invested in the plan versus rolling over to an IRA best aligns with their needs. DISTRIBUTION **IRA** LOW MED HIGH LOW MED HIGH **CONSIDERATIONS** Some plans may offer a wide range of distribution options while others may offer more limited options. IRAs are generally more flexible, but certain products may impose limitations (e.g., surrender charges). Confirm the level of importance to the Retirement Investor and help evaluate whether staying invested in the plan versus rolling over to an IRA best aligns with their needs. **BENEFICIARY IRA** LOW MED HIGH LOW MED HIGH **CONSIDERATIONS** Low Federal law requires spousal consent before naming non-spouse beneficiaries on individual account plans (i.e., 401(k) plans), but some states do not. Additionally, some plans may require an account to be cashed out upon death, whereas IRAs may provide more flexibility to heirs in terms of taking RMDs. Confirm the level of importance to the Retirement Investor and help evaluate whether staying invested in the plan versus rolling over to an IRA best aligns with their needs. **OTHER** Plan LOW N/A MED HIGH LOW MED HIGH **CONSIDERATIONS** 

Confirm whether the Retirement Investor has other needs that are not captured above, and, if so, document them and help evaluate whether staying invested in the plan versus rolling over to an IRA best aligns their need(s).



Analysis completed on 03/03/2023. Report generated on 03/03/2023. Analysis ID: 87396.

## **DECISION FACTORS: DETAIL SUMMARY**

Each consideration which had additional detail recorded to support the importance level, best alignment with needs & objectives and/or degree of difference is shown below.

## AVAILABLE SERVICES STRONG ALIGNMENT WITH IRA

#### INVESTOR NEEDS

- ✓ Professional discretionary investment management.
- Ongoing account monitoring.

## CURRENT ACCOUNT FEATURES

- Ongoing investment advice.
- Ongoing individual account monitoring.

## AVAILABLE INVESTMENTS LOW ALIGNMENT WITH PLAN

#### INVESTOR NEEDS

- Actively managed funds and/or ETFs.
- ✓ Passively managed funds and/or ETFs.
- Investments that align with values.

### **CURRENT ACCOUNT FEATURES**

- ✓ Actively managed mutual funds and/or ETFs.
- ✓ Passively managed mutual funds and/or ETFs.

## TAX CONSIDERATIONS MODERATE ALIGNMENT WITH IRA

#### INVESTOR NEEDS

- ✓ Roth taxation/conversion.
- ✓ Taxation of employer stock.

## CURRENT ACCOUNT FEATURES

Not Applicable

## DISTRIBUTION CONSIDERATIONS LOW ALIGNMENT WITH IRA

#### INVESTOR NEEDS

Systematic payments.

### **CURRENT ACCOUNT FEATURES**

Not Applicable

## OTHER CONSIDERATIONS MODERATE ALIGNMENT WITH PLAN

## INVESTOR NEEDS

Protection from creditors and/or legal judgements.

## CURRENT ACCOUNT FEATURES

Not Applicable



Jane Doe

## **FEE COMPARISON**

\$1,000,000.00

## **CURRENT ACCOUNT BALANCE**

**PLAN** 

\$4,600.00 / 0.46%

BENCHMARK ALL-IN-COST (ANNUAL)

#### **BENCHMARK**

# BROADRIDGE FINANCIAL SOLUTIONS, INC. RETIREMENT SAVINGS PLAN

BROADRIDGE FINANCIAL SOLUTIONS, INC. 331151291 NEWARK, NJ PLAN YEAR: 2021 | \$1,695,030,098.00 | 7209 PARTICIPANTS

**PLAN SIZE RANGE PERCENTAGE AVERAGE ACCOUNT BALANCE** 250 mil - 10000 bil 0.46% \$250k

## Benchmark Cost Methodology

Benchmark statistics were last updated on 01/12/2023

Your most recent plan balance and number of participants were retrieved from the DOL 5500 database. These figures were then used to determine the peer group your plan fits in. For example, larger plans with more assets typically have lower costs than smaller plans. If your plan could not be found in the 5500 database, the peer group denoted above was manually selected by your advisor based on a best estimate given your knowledge of the plan size.

In either case, once we have the peer group, we are then able to determine a benchmark cost using the Broadridge Fi360 Solutions benchmarking dataset. Broadridge separately evaluates the three core cost components of a plan (investment option fees, investment advisory fees and recordkeeping/other fees) and then adds these together to arrive at a total plan benchmark for each peer group. The underlying data used in the benchmarks is derived from a combination of monthly recordkeeper data feeds and recordkeeper RFPs (request for proposals) managed through the Broadridge software.

IRA

\$10,000.00 / 1%

ESTIMATED ANNUAL ALL-IN-COSTS

NO ESTIMATED ONE-TIME CHARGES



NAME OF INDIVIDUAL: Jane Doe

INDIVIDUAL EMPLOYMENT STATUS: No

You (the individual identified above) are currently a participant in a retirement plan (the "Plan"). After considering your options including: (i) staying in the Plan; (ii) rolling over your Plan account into a new employer's retirement plan (if applicable); or (iii) rolling over your Plan account to an Individual Retirement Account ("IRA"), you have informed us that you wish to take a distribution from the Plan and/or roll over your Plan account.

Any arrangement to reinvest your Plan account in an IRA will be part of a separate agreement between you and our financial institution. This is an important decision, and we want to make you aware of factors that might influence your choices. Some of these factors include:

- 1. You are not required to roll over your plan account. You may keep it in the Plan or roll it over to a new employer plan (if available);
- 2. You enjoy certain benefits by keeping your assets in the Plan that may be lost if your Plan assets are transferred to an IRA. For example, your Plan may have unique investment products or lower investment-related fees that may not be available to your IRA and/or your Plan may offer additional services not available in your IRA;
- **3.** Your Plan may not charge fees associated with account opening, annual maintenance, account closing, brokerage commissions, management fees and other administrative and/or investment-related expenses;
- 4. Options for taking withdrawals or distributions, including the timing of minimum distributions required by the IRS, may be more favorable in your Plan; and
- **5.** Protection from creditors for your assets in the Plan may be greater than your IRA, as the latter will depend upon the laws of your particular state.

A broad array of options for investing the proceeds of your Plan account exist in the marketplace and are available to you from a wide variety of providers. You are free to invest your savings with whomever you choose. If you invest your IRA assets with us, you may pay higher fees than the fees associated with remaining in the Plan or rolling your Plan account into your new employer's retirement plan (if applicable).

## RETIREMENT INVESTOR ATTESTATION

\*\*Language truncated for sample purposes\*\*

